



jeitosa — [zhay-taw-za] (Brazilian Portuguese) adj. agile, skillful, adroit, clever, innovative, solution-oriented



Ireland



China



Canada



Do it Once, Do it Right!

Why I³?

- Comprehensive strategic HR and business focus
- Modern systems implementation approach
- Scalable, tailorable implementation methodology
- Streamlined, bi-directional integration approach
- Repository of tried-and-proven tools and templates
- Focus on business outcomes and enhanced value

Why Jeitosa?

- Workday's FIRST Implementation Partner
- Customer Number 24 with HCM and Financials
- HCM strategists in the design of the Workday core
- Experienced and certified Workday consultants
- Global HCM expertise across five continents
- Comprehensive project management methodology
- Localization experts for international requirements
- Extensive multi-lingual capabilities
- HR and executive leadership experience
- Results linked directly to the bottom line
- Guaranteed customer satisfaction and results

"Jeitosa consultants are smarter, more knowledgeable, and easy to work with."
—VWR International

"Jeitosa has guided us through the learning maze." —QinetiQ NA

"...extremely professional and thorough... practical and flexible." —Lenovo USA

Workday Systems Deployment (WSD)

- Tailored to follow Workday's approach with a focus on your business
- Scalable to meet the most demanding requirements of your HR transformation
- Focused on building and training your team to support Workday once live

INTELLIGENT IMPLEMENTATION AND INTEGRATION (I³)

Not all implementers are the same. Turnkey, scripted implementations often lead to missed expectations, unsatisfied clients, and an unsupportable system due to lack of effective knowledge transfer. Today's systems have opportunities beyond effectively processing administrative transactions. It takes an insightful business perspective, strong project leadership, and a proven deployment methodology to meet the expectations being set by executives throughout the industry who are demanding that their systems provide a competitive edge in the marketplace and drive business performance.

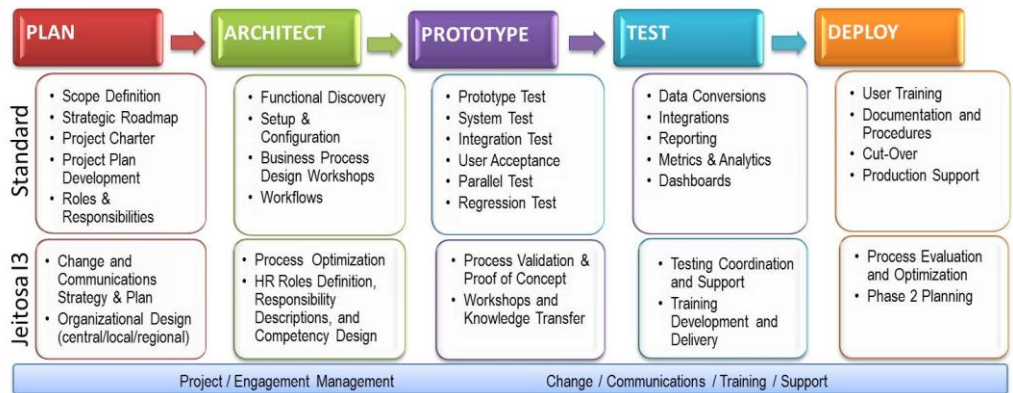
Jeitosa's Intelligent Implementation & Integration (I³) approach addresses all of the needs of our clients:

- Aligning business, HR, and project goals
- Improving business processes during the implementation
- Defining appropriate operational roles to ensure system supportability
- Leveraging the functionality of Workday to transform, not dictate, how you do business

Jeitosa's Workday I³ approach brings a team of highly experienced and certified systems professionals, with years of expertise in the Workday applications. With our depth of practical business experience and our hands-on knowledge transfer approach, you will receive far more than a turnkey implementation!

Jeitosa's Workday Systems Deployment Approach

Jeitosa's Workday Intelligent Implementation and Integration (I³) approach takes you through Workday's standard implementation processes with a special focus on how business should be done to best leverage your Workday investment by addressing the key areas of strategy, organization, people, process, and technology.



Our People

Knowledgeable, Collaborative, Committed

...transnational network of over 50 consultants across more than 20 countries, averaging 15 years of experience in human resources, financials, and information technology solutions, including:

STEVE PARKER

Vice President, North America / Strategic Advisor



...former senior manager with ADP and founder of PMPartners, Steve has over 30 years of experience working with clients to select, implement, and refine their HRIS applications. Steve has experience with process alignment, shared services, outsourcing, and internal solution development. He has worked with many Fortune 500 companies on developing successful HR strategies and solutions.

STEVEN ROSARIO

Principal Consultant, HCM and Workday



...an accomplished consultant in both functional and integration roles, with more than a decade of program management, software development and ERP experience, Steven brings a diverse, practical and well-rounded skill set with competencies ranging from project management, process design and client engagements to integrations, software architecture and programming..

BEVERLY REA

Principal Consultant, HCM and Workday



...Human Resources application analyst and project leader with extensive Workday HCM experience; expertise in requirements gathering and documenting, data mapping, system modeling, set up, testing, conversion, user training, reporting, modifications, debugging and testing of fixes; highly knowledgeable in all HR functions including compensation, benefits, performance management.

JEFF SEITZ

Principal Consultant, Benefits and Workday



...Deep knowledge and experience in global human resource policy and operations within Benefits, Compensation, Policy & Employment, Performance Management, Global Mobility, and Shared Services areas; knowledgeable in international HR regulatory requirements; Experience in global HCM and payroll implementations of Workday, PeopleSoft, SAP, ADP PCPW, and ADP PayForce.

Our Experience – Your Advantage



Many of the Workday's most diverse companies have turned to Jeitosa to help with their HCM business needs. Committed to excellence and total satisfaction, we help our clients expand their own capabilities, guaranteeing the results of all we do. Here are a few examples of our projects:

Project Profile: Non-Profit – Workday HCM and Payroll Implementation

A non-profit services organization needed to migrate from a heavily customized, soon-to-be non-supported release of an ERP, and desired to bring payroll processing in-house from a third party. Jeitosa led the implementation of the Workday HCM product and pioneered the implementation of the recently released Workday payroll calculation functionality.

Project Profile: Technology Company — Workday HCM Implementation

A rapidly growing technology-based company needed to migrate from a legacy HRIS to a more robust solution to support their high-tech culture and growing HR system needs. Jeitosa led the implementation of the core Workday HCM product that is now the foundation for future feature functionality expansion.

Project Profile: Health Services Company — Workday HCM with Benefits Implementation

Jeitosa supported the replacement of a legacy HR system with Workday HCM and benefits with an integration to ADP's PCPW payroll product. Jeitosa's principal implementation consultant and integration developer led the discovery, design, development, and deployment efforts.

WHY WE'RE DIFFERENT

- Experts:** Research-based knowledge, best practice sharing, and real-world experience
- Agile:** Innovative and flexible solutions to address modern, complex business problems
- Global:** Transnational approach, meeting local needs, bringing global results
- Mentors:** Knowledge transfer to make you stronger and better than when you started

OUR COMMITMENT

...strengthening your capabilities, leaving you more aligned, more aware, more effective

Jeitosa's Strategic Global Enterprise Model (GEM) Issue-Focused, Strategically-Aligned, Goal-Oriented



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